

MEET HLB

HELPING BUSINESSES GROW
THROUGH INNOVATIVE THINKING
AND A COLLABORATIVE APPROACH



www.hlb.com.br

TOGETHER WE MAKE IT HAPPEN

OUR VALUES

APPROACHABLE

Friendly, personal, down-to-earth

COLLABORATIVE

Connected, inclusive, like-minded

DYNAMIC

Proactive, spirited, flexible, independent

INNOVATIVE

Creative, forward thinking, entrepreneurial

TRUSTWORTHY

Reliable, expertise, knowledge, professional

ABOUT US

HLB is a dynamic global network of independent advisory and accounting firms. Through the power of 27,485 professionals across 153 countries, we combine local expertise and global capabilities to service your needs. HLB firms are locally established with deep roots in their communities, yet are closely connected with professionals from across the world to help clients grow across borders. We are everywhere you are and everywhere you want to go.

Five decades of entrepreneurship and collaboration, together with the innovative and creative mindset of our firms form the foundational elements of HLB. It's our history and shared values which set us apart. We are dedicated to creating value and maximising opportunities for clients. Through our pro-active thinking and creative approach to business, we embrace new opportunities while challenging the status quo. Our commitment to excellence and providing solutions has been the driving force in helping clients grow across borders and has been key to becoming one of the fastest growing networks in recent years.

153
COUNTRIES



745
OFFICES



+ 50 YEARS
OF HISTORY



+ 27.000
PROFESSIONALS



+ 15%
GROWTH IN THE
LAST YEAR



IN BRAZIL...

We are one of the largest BPS Solutions companies in tax, accounting, financial, payroll, compliance and advisory areas of the country, and works with innovation, technology and critical thinking to play a role as consultants and partners of our customers. Thus, we contribute to the sustainable growth of the organizations we serve.

Dedicated to the activity of Business Process Solutions, risk assessment, compliance and advisory linked to BPS business, we have:

4

OFFICES IN
THE COUNTRY



+500

PROFESSIONALS



23 YEARS

OF EXPERIENCE



CUSTOMER

SERVICE THROUGHOUT
THE NATIONAL
TERRITORY



HOW WE WORK

Regardless of what sector you operate in, business is about people. Building a trusted relationship with you wherever you take your business is highly important to us. To best service our international clients, we take the time to get to know you and understand your specific needs.

At HLB, we are proud of our strong friendships and professional relationships. When working with us across borders, you can be assured that your HLB team at home and in the territories you're expanding in personally know each other. This is the HLB-way of creating value through real relationships and how we make sure the client experience is seamless. It is through personal and trusted relationships that we deliver on our brand promise:

TOGETHER WE MAKE IT HAPPEN!

Regardless of the industry you operate, all businesses are people-based. Therefore, developing a trusting relationship with our customers wherever they are is very important to us.

To better serve our international customers, we work with a strong relationship among member firms to ensure reliable service in all of our units. This is HLB's way to create value and ensure the best customer experience. After all, we believe that together, we make it happen.



WHY INVEST IN BUSINESS PROCESS SOLUTIONS?

Efficient financial management

- Economics of scale, continuous improvement of best practices and effectiveness of process controls.
- Increase of productivity and reduction of operational costs.
- Process automation
- Synergy between internal processes and outsourced services.

Focus on core business

- Customers who can focus on their business, redirecting management efforts to the main activity of the company.
- Unique and personalized service. Members involved in the process of personalized service to the needs of each company.
- Scale to fit in the dynamic scenario with swiftness to adapt to the customers' strategies.

Innovation in processes

- Implementation of best market practices for working capital optimization.
- Risk mitigation with efficient use of technology and sustained search in compliance and internal controls to achieve greater data integrity.
- Specialized teams, with the vision of a full-time accountant who has specialized service by industry and receive continuous training.

OUR SERVICES

Accounting management

We operate with the information processing and accounting management executed by a customized ERP or through the preferred parametrized ERP of our clients. This allows us to quickly visualize information and assists the decision making process of the companies we serve, since the information delivered is suitable to the current standards and rules (BRGAAP, US GAAP, IFRS, among others).

Tax analysis and processing

We work with fiscal compliance in the filing of direct and indirect taxes, reported according to the specifications of each organization and with innovative tools, which allows us to mitigate risks regarding the terms and amounts of taxes to be paid.

Management of accounts payable and receivable

Approvals of the accounts payable and receivable procedures are made on the basis of proprietary methodologies managed in systems that guarantee information security and payment terms, which allows greater control of the customer financial data.





Payroll management and processing

We provide payroll services and benefits that offer full administrative and operational support, so that our customers strengthen their strategies of growth and organization of the processes.

Compliance and Advisory

Consultative operation that adds value to the business based on previous studies, feasibility analysis, administrative support, business management, as well as review and improvement of processes complementary to the Services of BPS – Outsourcing.

TOGETHER WE MAKE IT HAPPEN!

OUR SERVICE STRUCTURE



**Financial
Department**



Accounting



Direct Taxes



Customer



Payroll



Indirect Taxes

At HLB, all customers have exclusive support through a single point of contact, which enables a strong relationship and agile solutions to all customer demands.

SYSTEMS AND SOLUTIONS

Solutions jointly developed that make the difference!

ERP



- With integration to the most varied ERP systems in the market;
- Parametrized according to our methodology.

DATACENTER



Data center configured with the following specifications:
PCI DSS 3.1;
ISO 9001:2008; 27001:2013;
ISAE3402 / SSAE16 SOC1 Type II;

TOOLS

We have developed solutions with strategic partners that allow us to have:

- Customer service center.
- Financial management tool.
- Ombudsman office for agile and independent handling of requests.



PROVEN EXPERIENCE!

Our customers refer us for:



PROMPTNESS



RELATIONSHIP



GLOBAL
EXPERTISE

"Huawei Technologies Niger is very satisfied with the quality services offered by HLB KMC and has the invaluable guidance and partnership of the company to improve and do business in the country.

Wang Feng, CEO of Huawei

Technologies Níger

"We have worked with several HLB member firms on our multinational operations covering thirty-one countries, and we are very pleased with the quality of the work and the responsiveness of the companies involved."

Kevin Brock, Chief Financial Officer

JF Hillebrand

INDUSTRIES

We focus our efforts to meet the specific needs of the operating area, with expertise in:



Agriculture, Food
and Beverage



Technology, Media and
telecommunications



Construction and
Real Estate services



Health

Contact us

www.hlb.com.br

e-mail: comercial@hlb.com.br
Linkedin - [/company/hlb-brasil](#)
Facebook - [/hlbbrasil](#)



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