

# HLB IS ONE OF THE LARGEST GLOBAL NETWORKS OF PROFESSIONAL SERVICES

With over 50 years of history, we aim to bring dynamism so that the local expertise of our firms and the exchange of global experiences make a difference in serving our clients.



GLOBAL RANKING

10th PLACE ACCORDING TO IAB 2023

156 COUNTRIES OFFICES

+50
YEARS OF
HISTORY

+40,000 PROFESSIONALS





IN BRAZIL, HLB HAS OVER 25 YEARS OF EXPERIENCE PROVIDING SERVICES TO MULTINATIONAL, NATIONAL, AND STARTUP COMPANIES.

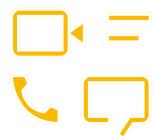
+500 SPECIALIZED PROFESSIONALS

**5 STATES** 

8 OFFICES

Our clients rely on a complete structure dedicated to optimizing processes, with professionals regularly trained.

## BENEFITS OF HIRING HLB:



Service-specific points of contact



Technical expertise by industry type



Risk mitigation



Proactivity in identifying opportunities



Standardization of processes, bringing efficiency and agility.



Cost and operational process optimization



Focus on the core business



**Embedded** technology

#### ORGANIZATIONAL CHART



Director/Partner



Manager



Supervisor



Analyst



Assistant

## RECOGNITION THROUGH DEDICATION AND COMMITMENT.





Network of the Year
International Accounting Bulletin





- Excellent Best Consulting Firms in Outsourcing (BPO) 2023
- Recommended Best Consulting Firms in Audit 2023
- Excellent Best Advisory Firms in Transaction Services 2023



ISO 27001 and ISO 27701 Certification

Provided by the constant pursuit of innovation and continuous specialization.

## OUR SOLUTIONS

#### **BPO**

- Management and accounting solution;
- Tax analysis and solution;
- Accounts payable and receivable management;
- Payroll management and solution;
- Consultancy for establishing companies in Brazil.

#### **IT Advisory**

- Analytics;
- ERP on Demand;
- Digital Infrastructure.

#### **Specialized solutions in:**

- TOTVS Protheus ERP;
- RPA for Process and Task Automation;
- Manuals via Robotic Process Automation (RPA);
- Software Factory;
- TOTVS Fluig BPM Platform.





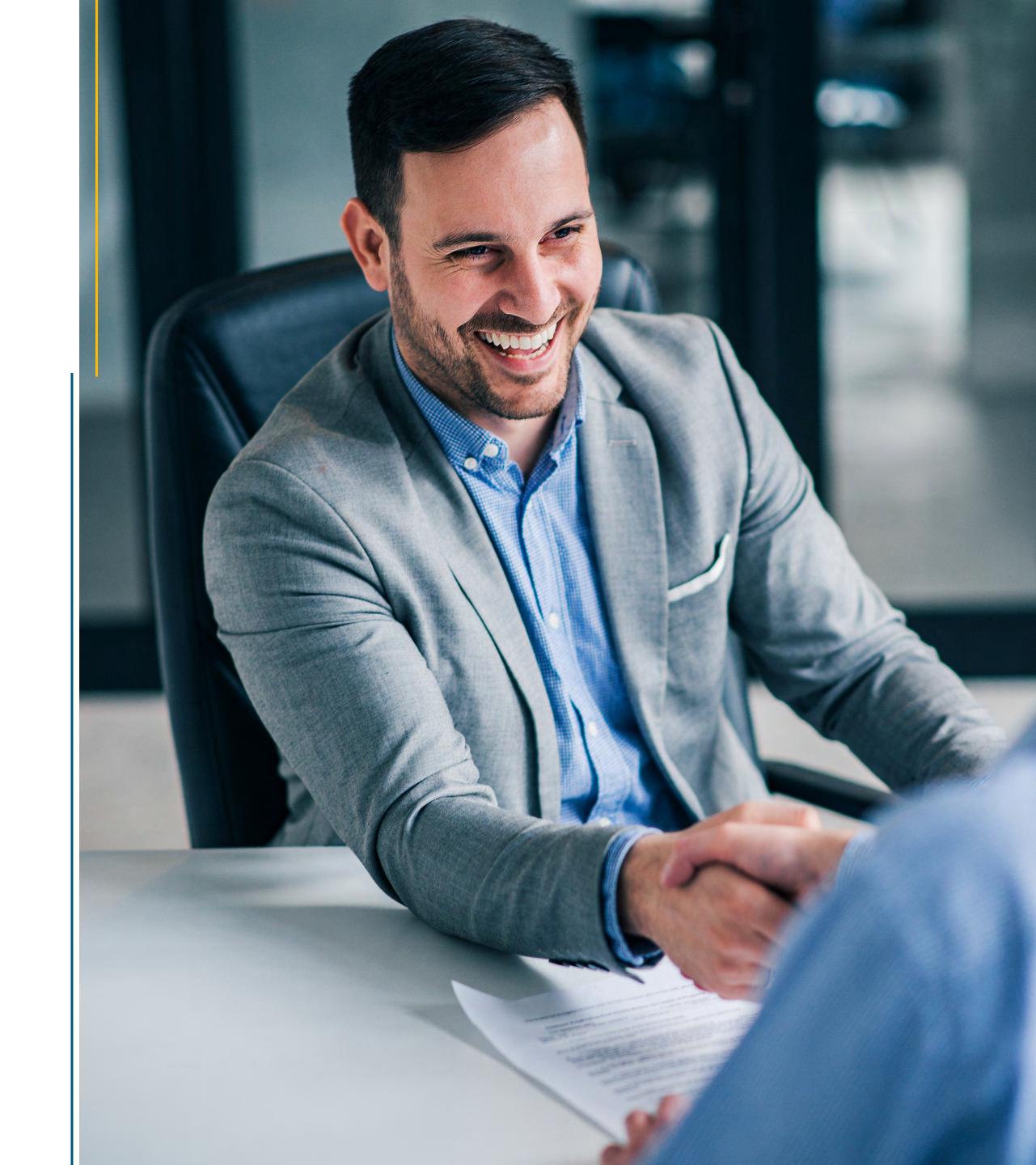
## TALENTS HLB

Thinking about the convenience of our clients, we have developed a range of services focused on talent acquisition: Talents HLB.

We provide resume screening, group and/or individual interviews, behavioral assessment, technical evaluation by field and level, and verification of previous references.

#### **OUR EXPERTISE:**

- Operational technician;
- Specialists;
- Executive;
- Staff loan.



### HLB BRAZIL COMPLIES WITH MARKET TECHNICAL REQUIREMENTS, BRINGING SOLUTIONS THAT GENERATE GROWTH.

Training
Specialized professionals who undergo regular training to equip them for service in various sectors.

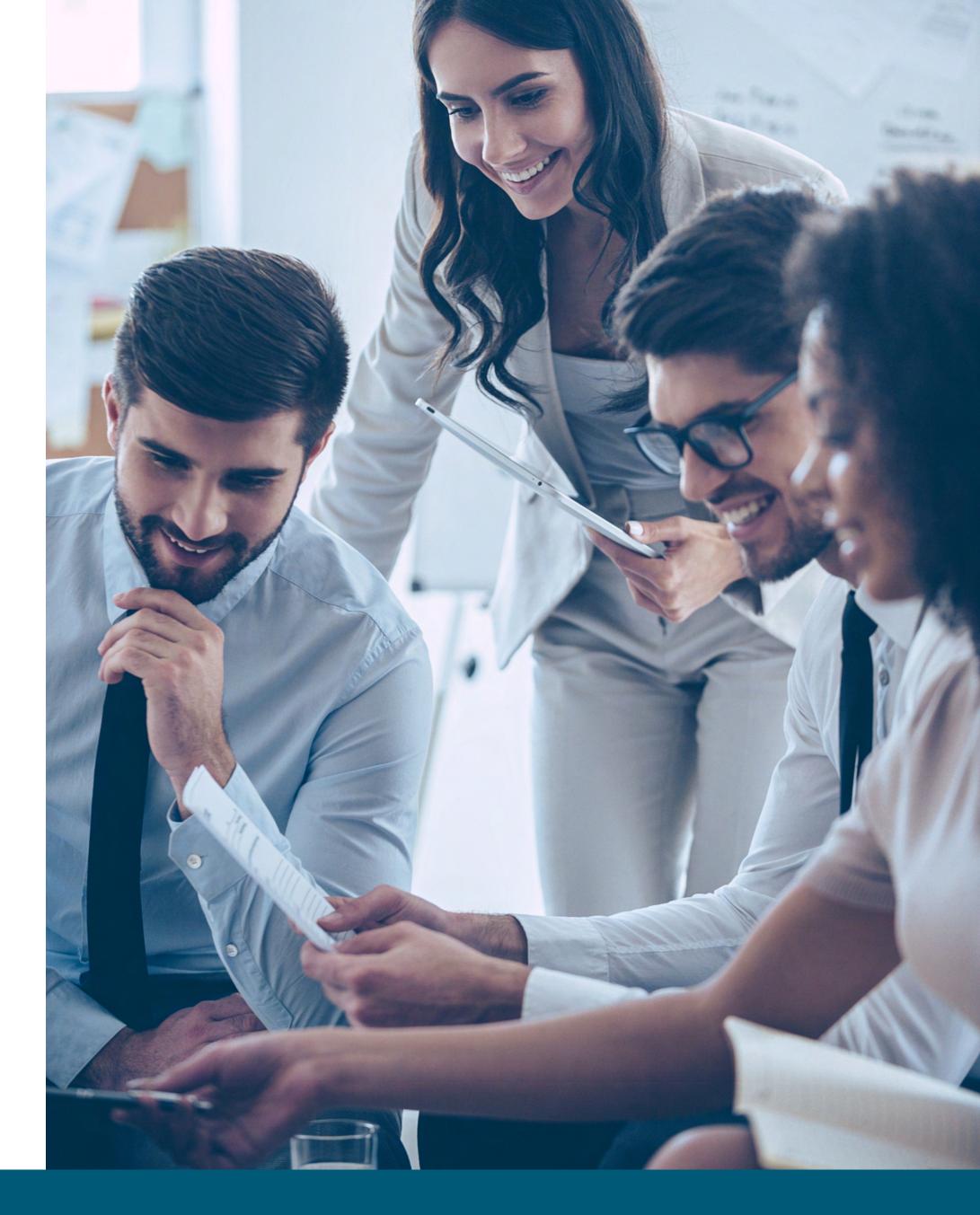
Through applied technology (Total Tax solution tool) and proven efficient processes, we analyze your company's current scenario and provide solutions to mitigate operational and fiscal risks.

Reports and Document Management

We work with technologies that reduce the time and bureaucracy of demands, through integration with ERP systems, real-time and on-demand report development.

#### **Security and Quality Control**

We follow all information security protocols, ensuring a high standard of quality at each stage of the process and interaction with clients, anticipating needs, and seeking growth opportunities.



## OUR TECHNOLOGIES

We work with cutting-edge technologies, prioritizing high-level automation and the best in the market.

**Processing and Document Workflow** 

We optimize our clients' workflows through a tool that provides organization, transparency, and trust for the execution of all signature processes and document submissions.

We offer process signing efficiency, effective communication, and error mitigation by maintaining complete control of demands and deadlines under the supervision of our clients.











#### **PROTHEUS**

Efficient ERP management to automate and administer all segments of our clients.



**FIXED ASSETS** 



**PURCHASING** 



**INVENTORY/COSTS** 



**BILLING** 



**FINANCIAL** 



HUMAN RESOURCES
MANAGEMENT



**TAX** 



MANAGERIAL ACCOUNTING

#### **Financial**

- Chart of accounts;
- Accounts payable;
- Accounts receivable;
- Cash flow;
- Investments and loans;
- Managerial analysis.

#### Inventory

- Movement;
- Inventory management;
- Traceability;
- Average cost;
- Inventory query;

#### Accounting

- Budgetary management;
- Accounting tracking;
- Ledgers and journals;
- Consolidation of company groups, units, and subsidiaries;
- Managerial views (Income statement, Balance sheet, and Cash flow).

#### Billing

- Commercial policies;
- Sales order;
- Sales invoice;
- NF-e interface;
- NFS-e interface;
- Managerial analysis.

#### Tax

- Tax calculation (ISS, ICMS, ST, IPI, COFINS, CSLL);
- Generation of statements;
- Generation of electronic obligations;
- Complementary obligations;
- Tax books;
- Generation of ECF, ECD, SPED Fiscal, SPED, eSocial, and REINF.

#### Pursaching

- Purchase request;
- Quotation;
- Purchase order;
- Purchase approval levels;
- Physical verification;
- Entry invoice.

## Power Bl

From financial statements, treasury and finance analysis, inventory and cost control, and monitoring of sales margins by product, we generate managerial information that provides a clear view of the business, facilitating strategic decision-making.



### COMPLIANCE

#### **PROCESS**

- Review of Tax process;
- Risk management;
- Tax Compliance;
- Focus on improvements;
- Eficiencyof the process.

#### **TECHNOLOGY**

- Quality management;
- Process safety;
- Elimination of manual entries.



## INDUSTRIES

Our commitment and expertise are dedicated to all industries.

Agriculture

**Food and Beverages** 

Healthcare

**Media and Telecommunications** 

Oil and Gas

**Real Estate** 

**Technology** 

**Third Sector** 

## TOGETHER WE MAKEIT

**WE MAKE IT HAPPEN** 

# OF THE 10 COMPANIES LISTED ON NASDAQ, THAT HAVE GROWN THE MOST IN THE LAST FEW YEARS, 4 ARE COSTUMERS OF HLB BRAZIL.









## PROVEN RESULTS!

"The HLB team is very dedicated and attentive, and the services are excellent."

Rogério Fernandes - TISI do Brasil Serviços Industriais Ltda

"The HLB Brazil team is very easy to work with! They help us understand local changes, are flexible, responsive, and supportive. We appreciate their expertise as it makes the process easier for us. Thank you."

Lyle Cowgill - Babcock & Wilcox Global Sales & Services Brasil Ltda.

"On behalf of Fimer, I want to congratulate the entire HLB team for the successful implementation of the ERP, as well as all the processes from CP, CR, tax, financial, etc. I also congratulate the team for their commitment to the deadline. At no time was any impediment put in our way to start in January, but we were always looking for alternatives together."

**Edmar Rodrigues - Controller da FIMER** 



## OTHER SOLUTIONS

#### **AUDIT**

- Audit of Financial Statements
- Internal Audit and Risk Management
- Accounting Diagnosis and Pre-Audit
- Diagnosis of New Standards
- Special Services and Revisions

#### **TAX ADVISORY**

- Tax Studies Local and International
- Integrated programs in ESG, risk, and compliance
- Review and Tax Consulting in the areas of Direct and Indirect Taxes, Labor, and Social Security FIN48
- Transfer Pricing
- Advisory in M&A and Raising Funds and Transactions
- Fraud Investigation, Assessment Reports
- Company Restructuring, Crisis
   Management Advisory



## OUR



Douglas Locatelli Managing Partner



Marcio Henrique de Oliveira Leader of BPO Operations in Brazil



Paulo Crepaldi Advisory Partner



Rogério Rokembach Audit Partner



Renato Sella Business Development



Ines Caressato
Leader of BPO Operations in
São Paulo



Marcelo Fonseca

BPO Leader of the offices in
Rio de Janeiro and Campinas



Thiago Alves
Governance and Risk
Management Leader



Luiz Fleury
Corporate Finance Partner



**Eduardo Vaz**Líder de Transaction
Services e Forensic

#### **Contact us**

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