

INNOVATION THAT SUPPORTS THE GROWTH OF ORGANIZATIONS

INSTITUTIONAL PRESENTATION

2025



www.hlb.com.br

TOGETHER WE MAKE IT HAPPEN

HLB IS ONE OF THE LARGEST GLOBAL NETWORKS OF PROFESSIONAL SERVICES

With over **50 years of history**, we aim to bring dynamism so that the local expertise of our firms and the exchange of global experiences make a difference in serving our clients.



GLOBAL RANKING
8th PLACE ACCORDING TO IAB 2025

155
COUNTRIES

1139
OFFICES

+50
**YEARS OF
HISTORY**

+50,000
PROFESSIONALS





**IN BRAZIL, HLB HAS 30 YEARS OF
EXPERIENCE PROVIDING
SERVICES.**

**400+
SPECIALIZED
PROFESSIONALS**

5 STATES

8 OFFICES

- SÃO PAULO
- CAMPINAS
- CURITIBA
- RIO DE JANEIRO
- SANTA CATARINA
- PORTO ALEGRE



RECOGNITION THROUGH DEDICATION AND COMMITMENT.



Network of the Year
International Accounting Bulletin



- Excellent – Best Consulting Firms in Outsourcing (BPO) 2025
- Recommended – Best Consulting Firms in Audit 2025
- Highly Recommended – Best Advisory Firms in Transaction Services 2025
- Notable Practices – Best Consulting Firms for Tax Advisory – 2025



ISO 27001 and ISO 27701 Certification



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AMIGO DA FLORESTA

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Provided by the constant pursuit of innovation and continuous specialization.

OUR SOLUTIONS

BUSINESS PROCESS OUTSOURCING (BPO)

- **BPO - Accounting:**

Corporate accounting, cost calculation, inventory management, fixed asset control, local accounting, customizable management reports and financial statements.

- **BPO – Tax:**

Billing automation/issuance, calculation of indirect and direct taxes, tax compliance (risk mitigation and tax optimization) and submission of ancillary obligations.

- **BPO – Financial:**

Automation of accounts payable and receivable, invoice issuance, financial reports, bank reconciliation, cash flow control and optimization.

- **BPO – Payroll:**

Management and processing of payroll routines – hiring, termination, vacation, 13th salary, obligations, reports and accounting integration.



IT Advisory

Check out our solutions

- **ERP ON DEMAND**

Implementation, revitalization, and hosting of Protheus-TOTVS®, including modules for billing, purchasing, inventory, tax, accounting, finance, fixed assets and contracts.

- **SOFTWARE FACTORY**

Tailor-made customizations with dashboards, integrations and operational automations in your Protheus-TOTVS® ERP.

- **BPM FLUIG® | FLUIG SOLUTIONS**

Digitalization, automated workflows, document management, and KPIs, along with proprietary solutions for reimbursements, purchase flows, communication flows and more.

- **PMO | PROJECT MANAGEMENT OFFICE**

Project management with an adapted methodology and experienced team.

- **POWER AUTOMATE (MICROSOFT®)**

RPA – Robotic Process Automation.

- **POWER BI®**

Dashboards and reports in finance, accounting, cost management and payroll.

- **CYBERSECURITY**

Active protection with penetration testing, Virtual CISO, and support for standards such as ISO 27001 and NIST.

RECRUITMENT & SELECTION

- Support throughout the entire process of attracting and recruiting new talent;
- Resume screening, interviews, behavioral and technical assessments;
- Service across the entire national territory.

STAFF LOAN

- Allocation of specialized workforce for fixed or indefinite periods.

INSURANCE

- Health Insurance;
- Dental Insurance;
- Life Insurance;
- Warranty Insurance;
- Errors & Omissions (E&O) Insurance;
- Directors & Officers (D&O) Insurance.

PARALEGAL SERVICES

- Company incorporation/registration;
- Central Bank (Bacen);
- State Authorities;
- Municipal Authorities;
- Licenses;
- Federal Revenue.

LEGAL REPRESENTATION

- Local Administrator;
- Representative for Foreign Companies;
- Registered Business Address;
- Board Member.

AUDIT

- Audit of Financial Statements;
- Internal Audit and Risk Management;
- Accounting Diagnosis and Pre-Audit;
- Diagnosis of New Standards;
- Special Services and Revisions.

FORENSIC ACCOUNTING

- Technical accounting assistance in judicial expert examinations, mediations, and arbitrations;
- Court-appointed and arbitrator-appointed forensic accountant;
- Expert accounting testimonies.

TAX E ADVISORY

- Local and International Tax Studies;
- Integrated ESG programs, risk management, and compliance;
- Tax Review and Advisory in Direct, Indirect, Labor, and Social Security Taxes (FIN48);
- Transfer Pricing;
- M&A Advisory, Fundraising, and Transactions;
- Fraud Investigation and Valuation Reports;
- Business Restructuring and Crisis Management Consulting.



INDUSTRIES



AGRICULTURE



**FOOD AND
BEVERAGES**



HEALTHCARE



**MEDIA AND
TELECOMMUNICATIONS**



OIL AND GAS



REAL ESTATE



TECHNOLOGY



THIRD SECTOR

OUR TEAM

BPO - BUSINESS PROCESS OUTSOURCING



Douglas Locatelli
CEO



Marcio Henrique
Campinas Office Leader



Marcelo Fonseca
Rio de Janeiro Office
Leader



Ines Caressato
Indirect Taxes Leader



Bruno Diniz
Indirect Taxes Leader



Evelin Murawski
Direct Taxes Leader



Thiago Alves
Accounting Leader



Juliana Salazar
Financial Administrative
Leader



Fabrício França
Technology Leader



Francielly Chicon
HR Clients Leader



Felipe Pirajá
People and Culture Leader



Carine Margaret Garlipp
Markets and
Legal Representations Leader

OUR TEAM

ADVISORY



Paulo Crepaldi
Advisory Leader



Luiz Fleury
Corporate Finance Leader



Eduardo Vaz
Transaction Services and
Forensic Leader



Leandro Scalquette
Transfer Pricing Leader



Esdras Cabral
Valuation & PPA Leader



Frederico Costa
Debt &
Capital Advisory Leader



Roberto T. Ioshioca
Labour and Tax Leader



Mario Alves
Transaction Services Leader



Ricardo Pascoal
Tax Strategies Leader



José Eduardo dos Santos
Tax Strategies Leader

OUR TEAM

AUDIT

- Practice in Audit and Accounting Expertise in the states of São Paulo and Rio Grande do Sul



Rogério Rokembach
Audit Leader



Henrique Rokembach
Audit Leader



Jefferson Ramos
Audit Leader



Mozart Labissevcki Belmonte
Audit Leader



Lucas Masutti
Audit Leader



Andréia Scaramussa
Audit Leader



Luís Antônio Villanova
Audit Leader

OUR TEAM

AUDIT

- Audit and Forensic Accounting across the entire national territory, except for São Paulo and Rio Grande do Sul.



Diego Rocha
Audit Leader



Thiago Alves
Audit Leader



Douglas Locatelli Jr.
Audit Leader

Contact us

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